

Business Law*

Knowledge and skills applied throughout the semester:

- Use self-development techniques and interpersonal skills to accomplish tasks
- Identify and practice effective interpersonal and team-building skills

<u>1st Six Weeks - Units of Study</u>	<u>2nd Six Weeks - Units of Study</u>	<u>3rd Six Weeks - Units of Study</u>
<p>The Law and the Legal System</p> <ul style="list-style-type: none"> • identify concepts of criminal and civil law • explain categories and types of courts and traditional court procedures • differentiate between business torts and crimes • understand rationale for government regulations of business activities <p>Contract Law</p> <ul style="list-style-type: none"> • explain nature and classes of contracts • cite methods of offer and acceptance • explain different capacities to contract • examine concepts of consideration • research contemporary cases <p>Consumerism</p> <ul style="list-style-type: none"> • identify the nature of goods and services • explain formalities of sale • characterize the transfer of title and risks in sales contracts • identify and explain the types of categories of warranties, product liability, and consumer protection • research cases 	<p>Negotiable Instruments</p> <ul style="list-style-type: none"> • identify essentials of negotiability • explain nature of negotiable instruments • explain promissory notes and drafts • explain negotiation and discharge • research cases <p>Agency and Employment</p> <ul style="list-style-type: none"> • establish nature and creation of agency • explain the operation and termination of an agency • recognize the nature of employer and employee relations • explain employee rights • identify the tenets of labor legislation • research cases <p>Forms of Business Ownership</p> <ul style="list-style-type: none"> • understand the different types of business ownership: sole proprietorship, partnership, and corporation 	<p>Risk Management</p> <ul style="list-style-type: none"> • identify principles of insurance • review types of insurance • recognize security devices • discuss the appropriateness and categories of bankruptcy • research contemporary cases <p>Property</p> <ul style="list-style-type: none"> • contrast real property with personal property • analyze nature of personal property • recognize the different types of bailment and obligations and rights under each type • research cases dealing with personal property • explain the nature of real property • outline the proper methods for the transfer of real property • describe the different types of real estate mortgages • review contemporary landlord-tenant law • explain wills, inheritances, and trusts • research cases dealing with real estate law

**This syllabus is tentative and may change at the discretion of the teacher.*